

PREPARE FOR SUCCESS!

2

3

4

5

6

Questions for your future landscape contractor...

What certifications do you have?

At Gellers our industry leading team carries numerous degrees and certifications such as Certified Landscape Architect, Graduate and Undergraduate degrees from the University of Manitoba in design, Red Seal certifications in landscape horticulture and carpentry, ICPI certifications, Latham Fiberglass Pool Installation certifications, Greenspace management diplomas and even more! If you'd like to see them all, check out our "Meet The Team" page on our website.

What experience do you have?

Geller's has operated since 2011, with extensive experience in all aspects of outdoor living. Amongst our leadership team of Matt (20+), Brandon (12+), Marshall (15+), Jackson (10+), Caila (10+), Alyssa (8+), and Indy (25+) we have over 100 combined years of experience! This doesn't even include our field staff, some who have been working within the landscape profession for over 30 years!

Do you have references for this type of work?

Based on our extensive portfolio, we've likely completed a build similar to yours - just ask to see some pictures! This means we have excellent references from homeowners and clients who have experience working with us on projects of the same scale as yours.

Who will complete the work on our project?

When a project is booked with Gellers, WE complete the work on site. We use very limited subtrades, and this keeps costs competitive, the quality of our work at the highest level, and an EXCELLENT customer experience as you are able to talk directly to the craftsmen working on your project. From paving stone to pool, plants to pergolas, decks to fences - we are completing this work within the Gellers family.

What are the details of your warranty?

Gellers offers a 'bumper to bumper' all inclusive 2 year warranty on every project we install. Further, many of our building products offer warranties stretching from 5 years to a lifetime! Perhaps most importantly, Geller's offers an industry leading LIFE TIME WARRANTY PROGRAM within our maintenance division!

Who will I work with during the design and build process?

At Gellers, this is pretty easy. You will work with a dedicated Design Project Manager throughout the entire design and estimation process. Once the build starts, you will begin to work with a Field Project Manager. You will have the expertise of 75+ staff within Gellers, but the ease of communication with only two people for the entire build.



7

8

9

10

11

Does your landscaper require a budget prior to beginning a design?

At Gellers we are completely transparent with pricing, and discuss this freely throughout the design of your project. Time is valuable; we don't want to waste yours or ours by underdesigning your dream backyard, or over designing features that you don't want to invest in. By discussing the project budget early and often this allows us to present designs tailored specifically to your ideal investment values.

Does your landscaper have clearly defined project categories and company staff tailored to fit the needs of different project scopes?

Within the company structure of Gellers we have a variety of different craftsmen. Our carpenters complete carpentry related tasks like decks, fences, or structures. Our paving stone installers complete paving stone and retaining wall scopes of work. Our Pool Installers install pools. This allows our staff to become experts within their chosen profession and work under the larger umbrella of Gellers. "A jack of all trades is a master of none!".

Have you won any awards for projects like mine?

We have won numerous awards for our unique designs, custom builds, and creative use of different products. We have been awarded numerous times from the Manitoba Landscape & Nursery Association, won industry contests from various suppliers like Inlite, and have been featured in North American wide publications from Belgard / Old Castle.

Do I need permits?

YES! Yes you very likely do. In some cases you might need a permit, but you will <u>also</u> need to follow municipal bylaws and guidelines. We are well versed on these at Gellers and can apply for any permits as needed.

Why Should I hire you?

Many companies can design creative and clever ways to incorporate unique features into your home. Some companies build high quality projects. A few companies will build projects similar in scale to our portfolio. None will offer the numerous different project experts that work at Gellers, or an award winning experience that clients receive when they work with us. Our staff absolutely love what they do when they come to work every day, and that will be evident every day we work with you.